



August 2, 2022

Trains, Planes, and Automobiles







- Welcome
- Introductions
- Port of Seattle DBE Program Overview
 Lisa Phair, Disadvantaged Business Enterprise Manager
- Sound Transit DBE Program Overview
 Tanya Motta, Senior Small Business Program Specialist
- Washington State Department of Transportation DBE Program Overview Nina Jones, Business Diversity and Inclusion Manager Diane Gard, DBE Support Services
- Q&A & Networking

Diversity in Contracting



Lisa Phair

DBE Program Manager

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&

Mian Rice

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Port Seattle About the Port of Seattle

Founded in 1911 by a vote of the people as a special purpose government, the Port of Seattle's mission is to promote economic opportunities and quality of life in the region by advancing trade, travel, commerce, and job creation in an equitable, accountable, and environmentally responsible manner.

The Port owns and operates Seattle-Tacoma International Airport (SEA), Fishermen's Terminal — home of the North Pacific fishing fleet — and public marinas. The Port also owns two cruise ship terminals, a grain terminal, real estate assets, and marine cargo terminals through its partnership in the Northwest Seaport Alliance.

Port operations help support nearly 200,000 jobs and \$7 billion in wages throughout the region. Over the next 15 years, the Port's Century Agenda seeks to create an additional 100,000 jobs through economic growth while becoming the nation's leading green and energy-efficient port.

Port Seattle DC Program Overview

The PORT promotes equitable opportunities for all businesses to participate in the performance of its contracts. It is the intention of the PORT that consultants, subconsultants, contractors, subcontractors, and suppliers shall be afforded equal opportunities while providing materials, supplies and services for and to the PORT.

It is a priority for the PORT to expand our efforts to increase Women & Minority and Disadvantaged Business Enterprises participation in PORT contracts and develop tools to ensure that WMBEs & DBEs are afforded fair and equitable opportunities to compete for PORT contracts and be successful.



Diversity In Contracting Women and Minority Business Enterprises Program WMBE

Port Seattle WMBE Program

In January 2018, the Port of Seattle Commission passed the Diversity in Contracting Policy Directive (Resolution 3737) with the purpose of increasing the participation of women and minority business enterprises (WMBE) in the Port's contracting for public works, consulting services, supplies, material, equipment, and other services. This directive works to identify affirmative efforts to afford WMBE enterprises the opportunity to meaningfully participate in Port of Seattle contracts. To support this effort, the Port of Seattle has established the following:

- Executive level accountability
- •Port-wide goal setting and reporting processes, requiring annual goals and performance targets
- •Enhanced compliance and tracking of key performance objectives, and more

Goals and Five-Year Benchmarks

- •Triple the number of WMBE firms doing business with the Port
- •Increase to 15% the amount the Port spends on WMBE contracts



Diversity In Contracting Disadvantaged Business Enterprises Program DBE

Port What is a DBE?

Disadvantaged Business Enterprise (DBE) means a for-profit small business that is at least 51% owned by one or more individuals who are both socially and economically disadvantaged and whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.

- ✓ In order to be eligible for a DBE certification a firm must be organized for profit
- ✓ A non-profit organization is not eligible for a DBE certification, including firms organized under 501 (c) tax code

To be eligible for a DBE certification a firm must be a small business as defined by the SBA. To qualify as a small business under the DOT DBE regulation no firm may exceed the DOT gross receipts cap of \$28.48 Million in gross receipts.

Economic Disadvantage: Socially disadvantaged individuals claiming to be economically disadvantaged must demonstrate that they have a personal net worth that does not exceed \$1.32 million. The personal net worth cap is only applicable to the socially and economically disadvantaged individuals whose ownership is relied on for certification. The cap is applicable separately to each of these individuals

DBE-Social Disadvantaged groups

Members of the following groups are rebuttably presumed to be socially disadvantaged:

- Black Americans
- Hispanic Americans
- Native Americans
- Asian-Pacific Americans
- Subcontinent Asian Americans
- Women

^{*}Any other additional groups designated by SBA and or agency disparity study*

The DBE program is designed to accomplish the following:

- Establishment of a DBE Program
- Overall Goals established triennially-covering three year period
- Reporting of Accomplishments annually for airports-FAA funded recipient
- Certification of participating firms ongoing
- Compliance, Monitoring and Enforcement ongoing

Program Responding to:

- Overt discrimination in projects
- Rejection of business loans
- Earning gaps between genders
- Non-level playing field
- Impediments to small business entry into the marketplace

Port DBE Program Objectives

- Ensure nondiscrimination in the award and administration of DOT- assisted contracts.
- Create a level playing field on which DBEs can compete fairly for DOT-assisted contracts.
- Ensure that the DBE Program is narrowly tailored in accordance with applicable law.
- Ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs.
- Help remove barriers to the participation of DBEs in DOT assisted contracts;
- Promote the use of DBEs in all types of federally-assisted contracts and procurement activities.
- Assist the development of firms that can compete successfully in the market place outside the DBE Program.
- Make appropriate use of the flexibility afforded to recipients of Federal financial assistance in establishing and providing opportunities for DBEs.
- Identify business enterprises that are qualified as DBEs and are qualified to provide the Port of Seattle the required materials, equipment, supplies and services; and to develop a good rapport with the owners and management of those business enterprises.
- Develop communication programs and procedures that will acquaint prospective DBE's with Port of Seattle contract procedures, activities and requirements that allows DBEs to provide Port of Seattle feedback regarding existing barriers to participation and effective procedures to eliminate barriers.
- Administer the DBE program in close coordination with the various Port of Seattle departments so as to facilitate the successful implementation of the program.
- Foster participation by small businesses by implementing the strategies set forth in this DBE program
- Promote the use of all types of DBEs.

2023-2025 Overall Goal



Anticipated overall FY 2023-2025 DBE goal considerations:

- ☐ FY 2023 Anticipated DBE goal is 48%
- ☐ FY 2024 Anticipated DBE goal is 11%
- ☐ FY 2025 Anticipated DBE goal is 16%

Sum of FY 2023-2025 anticipated DBE goal is 75% divided by 3 = 25%

After calculating a base figure of the relative availability of DBEs, we average the based figure for FY 2023-2025 to arrive at an overall goal of 25%

How to do Business

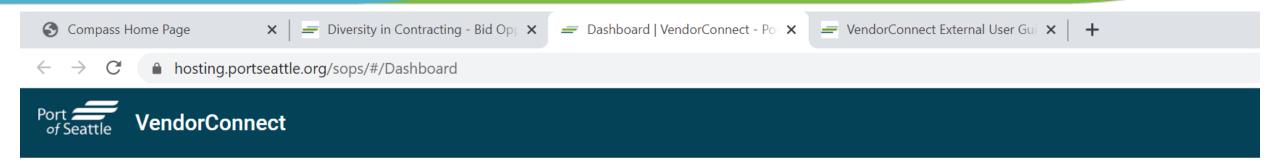


Register in Vendor Connect:

The Port's Procurement & Contracts information database. VendorConnect allows firms interested in doing business with us to access a one-stop resource portal for our contracting opportunities. External users have the ability to:

- •Reach Port buyers and Procurement Specialist
- •Receive emails about Port events and business opportunities
- View the contracting event calendar
- •Market their business to Port staff and external businesses, including primes seeking subcontractors to partner with on upcoming contracts.





Welcome to the Port of Seattle VendorConnect

Due to the everchanging COVID-19 situation and the healthcare professional and state guidance provided, all public gatherings, such as pre-bid meetings and bid openings will be held virtually. This information will be provided in more detail as it applies to the particular requirement and interested vendors should monitor VendorConnect closely for changes.

Port of Seattle VendorConnect provides procurement and contract information for construction, consulting, and goods and services. This is also the one stop location for registering to be on the following rosters: small works (construction less than \$300,000), consulting services, and goods and services.

To begin, you must register yourself and then find or add your business. If you were in our old system, and this is your first time logging in you must recreate your login account. To do this, click the "REGISTER/LOGIN" button below, then the "Sign up now" link on the login screen.

REGISTER/LOGIN

You may search our solicitations, vendors, and view the event calendar as a guest.

CURRENT AND PAST SOLICITATIONS

FUTURE SOLICITATIONS

SEARCH PUBLICLY VIEWABLE VENDORS

VIEW EVENT CALENDAR

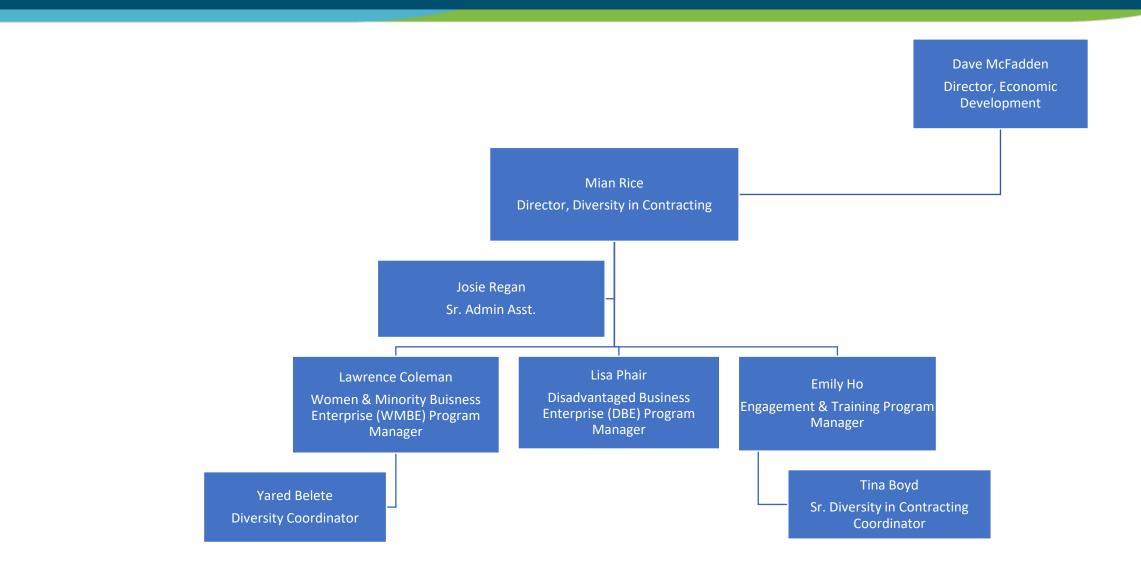


Port Seattle Significant Future Procurements

CONSTRUCTION OPPORTUNITIES		DESIGN OPPORTUNITIES	
NORTH EMPLOYEE PARKING LOT PHASE I	Q2 2022 & Q4 2022	CONCOURSE A DUTY-FREE EXPANSION	Q4 2022
TERMINAL SOLID WASTE IMPROVEMENTS	Q3 2022	LANDSIDE PAVEMENT PROGRAM (Original Plan)	Q4 2022
CHECKPOINT 1 RELOCATION	Q3 2022	BAGGAGE CLAIM DEVICES 15 & 16	Q4 2022
STS FIXED FACILITIES - ELECTRICAL	Q3 2022	IWTP CONTROLS CONVERSION	Q1 2023
APARTMENTS NOISE PROGRAM - Group 1 & 2	Q4 2022 & Q1 2023	SINGLE PIERS ON CONCOURSE D	Q1 2023
2023 AIRFIELD IMPROVEMENT PROGRAM	Q4 2022	MAIN TERMINALS IMPROVEMENTS PROGRAM	Q2 2023
AIRFIELD UTILITY IMPROVEMENTS 2023 - 2025	Q4 2022	IWTP PROGRAM	Q2 2023
PERIMETER INTRUSION DETECTION SYSTEM	Q4 2022	GCCM OPPORTUNITIES	
SNOW STORAGE EXPANSION 2023/2024	Q4 2022	EASTSIDE FIRE STATION	Q2 2022
RESTROOM UPGRADES CONCOURSE B,C,D			
PHASE 5	Q1 2023	CONCOURSES - LOW VOLTAGE SYSTEM UPGRADE	Q3 2022
PORT SHARED- USE LOUNGE CONCOURSE A	Q1 2023	CARGO BUILDING 161E RETRO & COMMISSIONING	Q3 2022
WIDEN ARRIVALS APPROACH	Q1 2023	CONCOURSES - LOW VOLTAGE SYSTEM UPGRADE	Q4 2022
COMMUNICATION ENHANCEMENTS	Q2 2023	S CONCOURSE RENOVATION / RENEWAL	Q4 2022
TELECOMMUNICATIONS MEET ME ROOM-			
FIBER	Q2 2023	PROGRAM MANAGEMENT	
S 188th ST TUNNEL LIGHTING - DESIGN BID			
BUILD	Q2 2023	S CONCOURSE RENOVATION / RENEWAL	Q4 2022



Diversity in Contracting Org. Chart



Upcoming Events & Training Opportunities

- Diversity in Contracting is preparing for two training programs geared towards WMBE and small businesses which will be occurring this Fall. Both are meant to continue building a diverse bench of suppliers and vendors who can advance the Port's services, efficiency, and sustainability. The Accelerator Program is an intense cohort program for businesses that already have some experience with government contracting while the Advanced PortGen training series is a drop-in webinar series geared towards businesses that have little or no experience with government contracting
- Business Accelerator Program Applications Open
 - The second annual Business Accelerator will be held in partnership with the Northwest Mountain Minority Supplier Development Council (NMMSDC).
 - The eleven-week intensive training and mentorship program will cover key projects and professional skills that are essential to growing a business.
 - Through the program, businesses will build lasting relationships with industry and agency representatives, while preparing for contracting opportunities at the Port and beyond.
 - It will run from September 7 November 16 (11 weeks)
- Advanced PortGen Training Series
 - The Advanced PortGen Workshop Series is presented in partnership with Washington Procurement Technical Assistance Center and U.S. DOT Northwest Small Business Transportation Resource Center.
 - The seven training workshops will cover basic projects and professional skills that are essential to managing a business.
 - Participants will be introduced to procurement opportunities with the Port of Seattle while being connecting with technical assistance agencies, and networking with decisionmakers from a variety of public agencies.
 - It will run from August 23 October 4 (7 weeks)
- Upcoming events
 - AMAC S.O.A.R.S Sharing Opportunities & Resources In Aviation Summit-August 2 & August 3
 - Maritime Industry Day- Last week of September to showcase opportunities in the maritime division to WMBE businesses
 - Airport Maintenance Goods presentation Some time in October. To facilitate relationships between WMBE/DBE suppliers and AV maintenance purchasing team



United States Department of Transportation (USDOT) – US Office of Civil Rights DBE Program https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise

Office of Minority Women's Business Enterprise (OMWBE) Washington https://omwbe.wa.gov/

49 CFR Part 26

https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26 main 02.tpl

Department of Labor www.dol.gov

Federal Aviation Administration www.faa.gov

Port of Seattle – Diversity in Contracting https://www.portseattle.org/business/bid-opportunities



Diversity Program Requirements

Tanya Motta
Senior Small Business Program Specialist



Program Elements

- Disadvantaged Business Enterprise Program
- Small Business Program
- Nondiscrimination Provisions



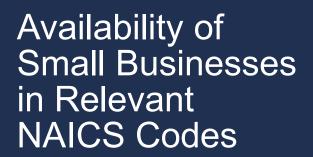
DBE Program

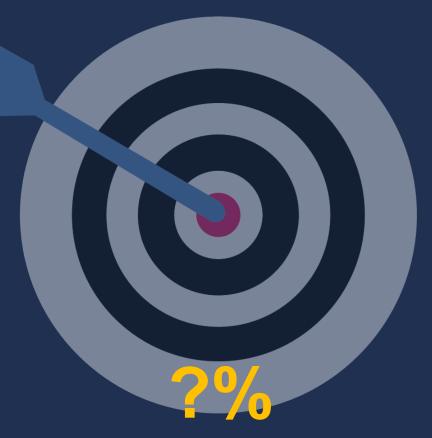
- Required when using FTA funds.
- Developed and administered by Sound Transit.
- Submitter, consultants, and sub-consultants may not unlawfully discriminate and shall afford equal opportunity.
- Submitters should solicit DBE participation.
- It is strongly suggested you maintain documentation of DBE outreach efforts.



Determination of goal

Prospective
Subcontracting
Opportunities Identified
by Sound Transit







DBE eligibility criteria

DBE Eligible Firm



Certified Disadvantaged Business Enterprises



SBE eligibility criteria

SBE Eligible Firm



Certified Minority, Women, or Disadvantaged Enterprises

Small Business Administration (SBA) Size Standards

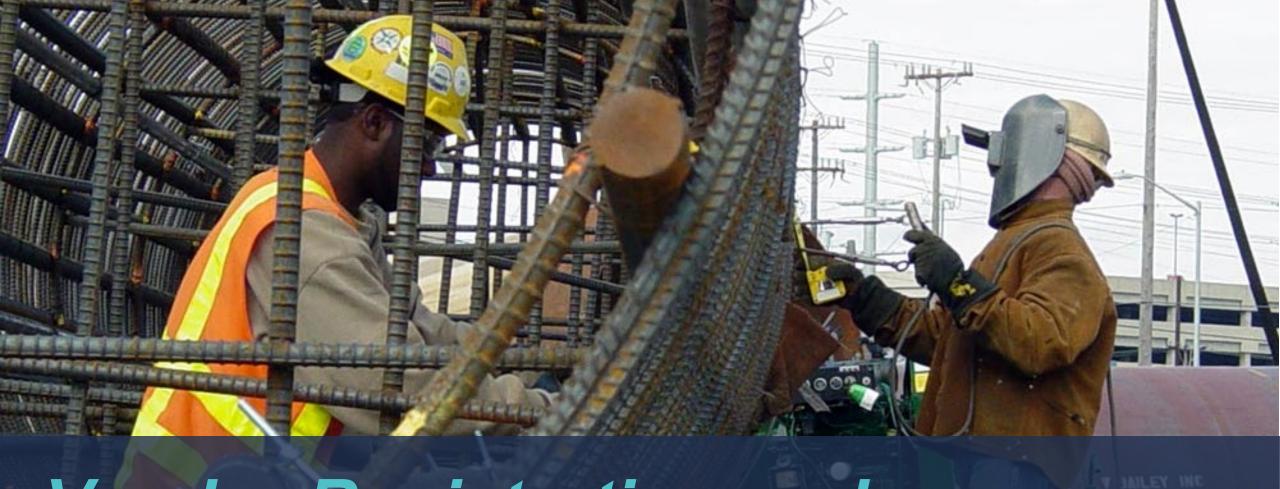


Good Faith Efforts

Bidder Must Exercise and Document Good Faith Efforts

Submit Documentation if Requested





Vendor Registration and Procurement Opportunities





Sound Transit

Sound Transit (Central Puget Sound Regional Transit Authority) has partnered with Biddingo.com to provide information regarding contracting opportunities at Sound Transit. All guests to our site can view solicitations, bid results and solicitation award information. If you are interested in working with Sound Transit please register using the Vendor Registration button below in order to receive email notifications about upcoming projects in your field(s) of interest. Doing so will enable you to download solicitation documents, associated addenda and will contain information about how to respond to the solicitation. Sound Transit is an Equal Opportunity Employer and encourages Minority, Women and Disadvantaged

Business Enterprises to participate in the competitive procurement process. Firms are also advised that Sound Transit expects contractors, consultants, and vendors to adhere to certain Sound Transit policies while on Sound Transit's premises or when communicating with Sound Transit employees. In addition to advertising contract opportunities here on the agency's solicitation web site, it is also Sound Transit's policy to advertise solicitations greater than \$250,000 in the Daily Journal of Commerce. This site is intended to meet the requirements of RCW 39.04.155.





Sound Transit Online Vendor Registration Form

Complete your Registration in 3 easy steps!!

- · Step 1. Identify and Select all applicable Commodities.
- Step 2. Create your User ID and Password.
- Step 3. Complete your Company Profile.

Selecting the accurate products, services and/or constructions categories that your company provide will ensure you receive the most relevant invitations.

Click here for Instructions on Category Selection

Sound Transit utilizes a modified version of the North American Industry Classification System (NAICS) to categorize their solicitations. Select all commodity codes that apply to your business.

You can select commodity codes by:

- Browsing through the 3 digit codes and descriptions below. Click on the "+" sign to expand and view the 6 digit NAICS codes. Select your
 commodity codes by clicking on the empty box. Your selections are automatically saved when you place a check mark next to the 6 digit codes.
 To deselect, just uncheck.
- Using the "search" functionality to look for keywords or NAICS commodity codes. After performing a search, click on the "+" sign to expand.
 Select your commodity codes by clicking on the empty box. Your selections are automatically saved when you place a check mark next to the 6 digit codes. To deselect, just uncheck. You can do additional keyword searches to select additional commodity codes.

To see your selections click on "View Selected". Click on "Continue Application" to proceed.

Continue Application



- + 112 Animal Production and Aquaculture
- ± 236 Construction of Buildings
- 237 Heavy and Civil Engineering Construction
 - 237110 Water and Sewer Line and Related Structures Construction
 - 237120 Oil and Gas Pipeline and Related Structures Construction
 - 237130 Power and Communication Line and Related Structures Construction
 - 237130A Utility and Power Engineering Services
 - 237130B Structural Bridge/Walls/Civil
 - 237210 Land Subdivision
 - 237310 Highway, Street, and Bridge Construction
 - 237990 Other Heavy and Civil Engineering Construction
 - 237990A Construction Management
 - 237990B Track Engineering



Vendor Registration

Sound Transit Online Vendor Registration Form



* = Required Fields

>Step 2. Create User ID and Password





Sound Transit Online Vendor Registration Form



* = Required Fields

>Step 2. Create User ID and Password



next



Sound Transit Online Vendor Registration Form



Sound Transit Procurement and Contracts Division

> 401 South Jackson Street Seattle WA 98104

Web Add: http://vendorportal.soundtransit.org

>Step 2. Vendor Registration (1 page to Complete)

Page ---

NOTE: * = Mandatory

All fields marked mandatory have been set by Sound Transit.

Save & Go to Verification

Go Back



Save & Go to Verification

Go Back

Registrant's Name and Address for	Solicitations	
Company Name # (Full Legal Name)		Verify
Operating As or DBA (if applicable)		
Department		
Address1		
Address2		
City **		
Postal/Zip Code		
Country **	United States	
Province/State **	Washington	
Telephone **		
Fax		
First Name		
Last Name		
Title		
E-mail Address	tanya.k.motta@gmail.com	
Web Address		



Small/Disadvantaged Business Information

Owner's Gender	Undisclosed ▼
Veteran Owned	○Yes ○No
Ethnicity	Undisclosed
Certified Minority or Woman Owned Business in WA	○Yes ○No
If Yes, Then Select All That Apply:	□ MBE □ MWBE □ WBE □ SBE □ DBE
U.S. Small Business Administration Program	○Yes ○No
Small Business - King County Small Contract & Supplier (SCS)	○Yes ○No
Disability Owned Business	○Yes ○No
Date Firm Established (select first day of applicable month) *	(MM/DD/YYYY)
Annual Gross Receipts *	Less than \$500K ➤





» SUBMIT REGISTRATION FORM

NOTE: In order for your registration to be successfully saved in the vendor database, you MUST click Submit Registration Form.

· You have selected the following codes.

[Modify

237 Heavy and Civil Engineering Construction

- 237110 Water and Sewer Line and Related Structures Construction
- 237120 Oil and Gas Pipeline and Related Structures Construction
- 237130 Power and Communication Line and Related Structures Construction
- 237130A Utility and Power Engineering Services
- 237130B Structural Bridge/Walls/Civil
- 237210 Land Subdivision
- 237310 Highway, Street, and Bridge Construction
- 237990 Other Heavy and Civil Engineering Construction
- 237990A Construction Management
- 237990B Track Engineering



Thank you for completing the Vendor Registration for Sound Transit

Thank you!

Your application has been submitted successfully!

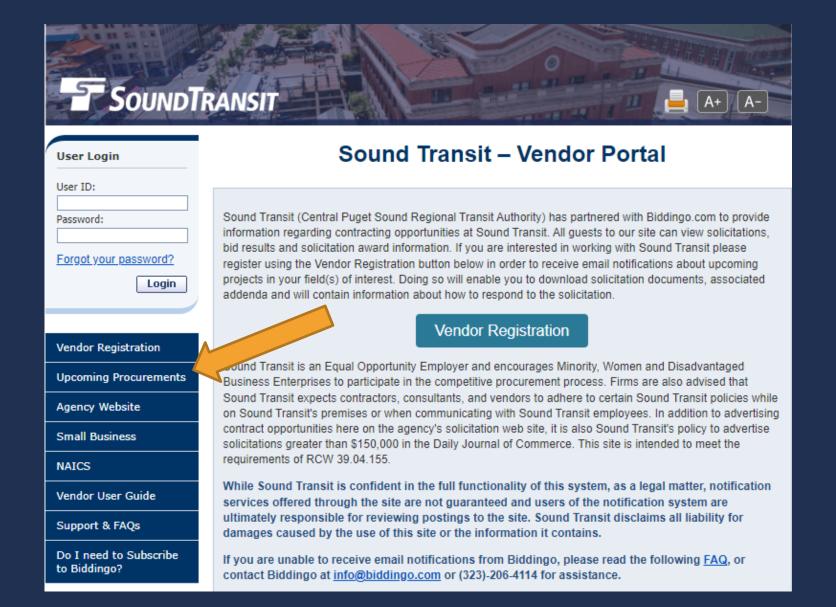
Congratulations! You have successfully registered as a Sound Transit Vendor.

Questions can be directed to Customer Care at









http://usaautodownload.biddingo.com/soundtransit?pageLanguage





Snapshot of Active and Future Procurement Activity (future dates are estimated)

DESIGN & CONSTRUCTION

Architecture & Engineering

Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittals Due	NOIA or NOA
On-Call Access & Integration Program	0201-21	Written Quote(s)	Evaluating	3/9/2022	3/16/2022	4/4/2022	8/30/2022
On-Call Land Use Planning and TOD A&E Services	0051-22	Written Quote(s)	Evaluating	5/30/2022	6/6/2022	6/30/2022	8/1/2022
Series 3 Light Rail Project - Engineering & Inspection Svcs	0078-22	Written Quote(s)	In Development	8/30/2022	NA	9/28/2022	1/3/2023

Cor		

Construction							
Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittals Due	NOIA or NOA
P1392 DSTT Bird Mitigation	0055-22	Competitive Bid	Advertising	6/30/2022	7/13/2022	8/5/2022	9/8/2022
P1174 DSTT NB Rail Replacement	0048-22	Invitation for Bid (IFB)	In Development	8/2/2022	8/10/2022	8/26/2022	9/22/2022
Sumner Sounder Station Parking and Access Improvements	0252-19	Invitation for Bid (IFB)	Short Listed	2/25/2022	3/11/2022	9/13/2022	11/15/2022
Auburn Station Parking and Access Improvements	0050-22	Invitation for Bid (IFB)	In Development	8/4/2022	8/12/2022	1/25/2023	4/10/2023
Kent Station Parking and Access Improvements	0070-22	Invitation for Bid (IFB)	In Development	8/4/2022	8/12/2022	1/25/2023	4/10/2023

General Contractor / Construction Manager Sub-Contracts Pr	ocured by Sound Tr	ansit					
Procurement Title	Procurement	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittals Due	NOIA or NOA

This bi-weekly report includes procurements estimated to cost \$250K or more, and are anticipated to be awarded up to 18 months out. For more information on active solicitations, please visit the ST Vendor Portal NOIA - Notice of Intent to Award

Click HERE

NOA - Notice of Award



Snapshot of Active and Future Procurement Activity (future dates are estimated)

MATERIALS, TECHNOLOGY and SERVICES

Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittals Due	NOIA or NOA
Accessible Navigation Pilot	0176-21	Request for Proposal	Evaluating	2/3/2022	NA	3/8/2022	7/30/2022
Architecture Software	0190-21	Request for Proposal	Evaluating	3/15/2022	NA	3/30/2022	7/25/2022
UPT Data Collection	0028-22	Request for Proposal	Evaluating	4/5/2022	NA	5/20/2022	8/3/2022
Gen. IT Consulting (GITC) Svcs	0161-21	Request for Proposal	Evaluating	4/11/2022	4/20/2022	5/25/2022	8/29/2022
Public Safety and Security Services	0004-22	Request for Proposal	Evaluating	5/12/2022	5/23/2022	6/30/2022	10/1/2022
Project Management Courses	0042-22	Request for Proposal	Evaluating	6/7/2022	6/14/2022	6/28/2022	7/15/2022
Economic and Financial Consulting Services	0062-22	Request for Proposal	Advertising	6/13/2022	6/17/2022	7/25/2022	9/30/2022
Svs. Planning Consulting	0060-22	Request for Proposal	Advertising	6/14/2022	NA	7/22/2022	8/30/2022
Bus Storage	0059-22	Competitive Bid	Evaluating	6/28/2022	NA	7/14/2022	7/22/2022
Landscaping Services	0063-22	Request for Proposal	Advertising	7/6/2022	NA	8/3/2022	8/27/2022
Printing Services	0064-22	Request for Proposal	In Development	7/18/2022	7/27/2022	8/19/2022	10/1/2022
Language Access Tool	0058-22	Request for Proposal	In Development	7/22/2022	7/29/2022	8/5/2022	8/25/2022
P1194 Central Link Signal House Computer Upgrade	0053-22	Request for Proposal	In Development	7/22/2022	NA	8/18/2022	9/15/2022
BNSF Crew Rest Rooms	0085-22	Request for Proposal	In Development	8/4/2022	NA	8/25/2022	9/30/2022
Bus Operational Technologies	SA20684	Request for Proposal	Assigned	8/29/2022	NA	10/14/2022	11/4/2022

This bi-weekly report includes procurements estimated to cost \$250K or more, and are anticipated to be awarded up to 18 months out. For more information on active solicitations, please visit the ST Vendor Portal NOIA - Notice of Intent to Award

Click HERE

NOA - Notice of Award



Types of Work Available & Alternative Construction Delivery Methods SoundTransit



Goods & Services

- IT
- Janitorial
- Maintenance
- Rolling Stock
- Non-Revenue Vehicles
- Equipment
- Financial Services

Architectural & Engineering

- Design
- Environmental
- Value Engineering
- Noise Monitoring
- Surveying
- Mapping
- Vibration Monitoring
- Estimating

Construction

- Electrical
- Plumbing
- HVAC
- Trucking
- Landscape
- Horizontal/Vertical
- Traffic Control
- Site Security
- Construction Management



Alternative Construction Delivery Methods

Job Order Contracting (RCW 39.10.420)

- Prime contractor maintains roster of qualified firms
- Construction, repair and renovation work on an as-needed basis
- Work orders cannot exceed \$350k. May not exceed \$4M per year.

Design Build (RCW 39.10.300)

- Qualifications and price based
- Prime Contractor can select subcontractors

General Construction/Construction Management (RCW 39.10.340)

- Qualifications and price based
- Prime Contractor must publicly bid all subcontract work (Except Heavy Civil)
- Subcontract work based on low price



OFFICE OF EQUAL OPPORTUNITY

















Roger Millar, Secretary of Transportation

Amy Scarton, Deputy Secretary of Transportation

Public Works Contracts

- HIGHWAYS
- BRIDGES
- MARINE
- RAIL
- REST AREAS
- FACILITIES
- TUNNELS
- FERRY TERMINALS
- RESURFACING
- SIGNING
- REHABILITATION
- PAINTING
- NEW
- CONSTRUCTION
- STRIPING &

- MARKING
- SLOPE
- STABILIZATION
- ADA
- IMPROVEMENTS
- FISH BARRIER
- REMOVAL
- SAFETY
- IMPROVEMENTS

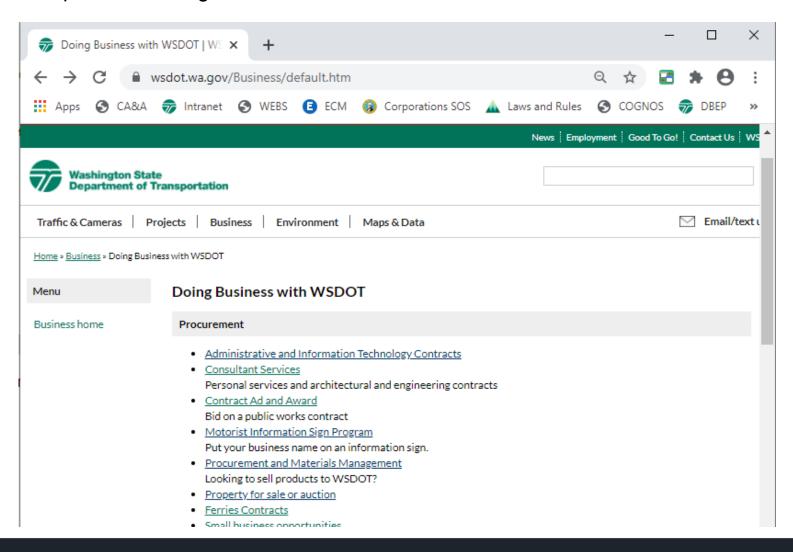


Roles

- PRIME CONTRACTOR
- DESIGN-BUILDER
- SUBCONTRACTOR
- SUPPLIER
- VENDOR
- MANUFACTURER
- DESIGNER
- CONSULTANT
- OTHERS

Doing Business

https://wsdot.wa.gov/Business/default.htm



Call For Bids

https://www.wsdot.wa.gov/biz/contaa/AD.pdf

State of Washington, Thurston County

State of Washington

July 9, 2018 NOTICE TO CONTRACTORS HIGHWAY CONSTRUCTION

Bidding proposals may not be issued to bidders unless they are prequalified, except where otherwise provided in Plans and Specifications. For those contractors who are not prequalified, application for prequalification will be submitted on DOT Form 420-010 (Standard Questionnaire and Financial Statement) and must be received by the Prequalification Analyst no less than fifteen days prior to the scheduled bid opening to receive consideration for issuance of a bidding proposal for that bid opening. Informational copies of plans and specifications are on file in the office of the County Engineer of the County in which the work is situated, the chapter offices of the Associated General Contractors of America, the offices of the Regional Administrators or the Headquarters of the Department of Transportation, and at www. wadot.wa.gov/biz/contaa/ where they may be inspected. The use of informational proposals shall be allowed only upon written request and will be accepted only when written authority for their use has been granted. ESTIMATE RANGES PUBLISHED IN THIS NOTICE MUST NOT BE USED AS A BASIS FOR BID PREPARATION.

All bid proposals shall be accompanied by a bid proposal deposit in cash, certified check, cashier's check or surety bond in an amount equal to five percent (5%) of the amount of such bid proposal. Should the successful bidder fail to enter into a contract and furnish a satisfactory performance bond, the bid proposal deposit shall be forfeited. Bonds submitted on other than the bond form provided by the department

tronically via BidX.com until 11:00.59 am Pacific Time, on the dates shown below except where otherwise provided in the Plans and Specifications.

FEE: Project Documents will be furnished for the non-refundable fee Plus Sales Tax of:

Electronic - plans only \$10 Electronic - with proposal \$15 Paper - one volume \$35 Paper - two volumes \$50 Paper - three

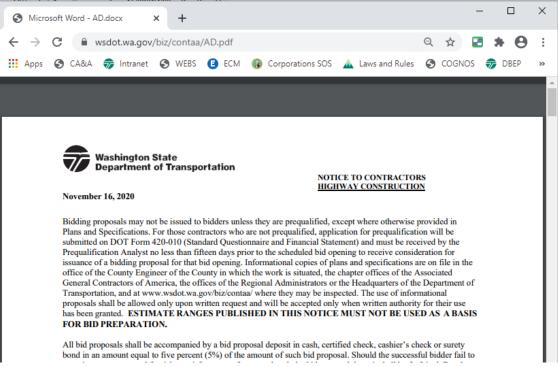
volumes \$100
(Remittance may be made to the Department of Transportation Cash Receipts, Transportation Building, and P.O. Box 47305, Olympia. WA 98504-7305)
TO ORDER PLANS AND SPECIFICATIONS PLEASE GO ONLINE TO: https://www.wadot.wa.gov/business/contract-ad-

award/order-plans
Electronic Project Plans,
Specifications, Geotechnical
Reports, Addenda, Planholders
Lista, Award/Bid Results, and
Bid Tabulations are available on
the Internet at: http://www.wsdot.
wa.gov/biz/contas

SMALL WORKS ROSTER:
The Department of Transportation
is soliciting contractors in terested
in qualifying for placement on the
department's Small Works Roster.
The small works roster process
as authorized by RCW 39.04.155
and WAC 468-15 may be used to
secure bids for the Agency's small
works projects with a total cost
less than \$300.000.

Contractors that are currently Prequalified may be placed on the Small Works Roster by completing the Small Works Roster Supplement located on the Contract Ad & Award website. For contractors who are not currently prequalified, application for prequalification for small works roster shall be submitted on DOTF crn 420-020 (Small Works Questionnaire). Both forms are available by emailing prequal@ wadot.wa.gov or can be printed from the WSDOT Contract Ad & Award website at: http://www.

from participation in, be denied the benefite of, or be otherwise discriminated against under any of its federally funded programs and activities. Any person who believes his/her Title VI protection has been violated, may file a complaint with WSDOT® Office of Equal Opportunity (OEO). For walls, paving, utilities, landscaping, demolition of existing ferry terminal facility, traffic control and other work. 528 Working days. Involves 411 items. CONTAINS MANDITORY BID AMOUNT. TYPE C PROGRESS SCH & SCH UPDATE. ALTERNATE A: Construct fishing pier.



Prequalification

https://www.wsdot.wa.gov/biz/contaa/prequal/default.htm

Prequalification ensures that our bidders can do the job

Work Experience

- Based on completed contracts.
- Project owners rate contractors using a form.
- Project total is broken out into "classes of work."
- Only work self-performed can be used.
- Only work that is standard or above will count (no marginal comments).

Financial Resources

- Updated each year.
- Based on audited or reviewed financial statement.
- Net worth is multiplied by a factor based on the number of successfully completed past projects.



Small Works Roster

https://www.wsdot.wa.gov/biz/contaa/prequal/default.htm

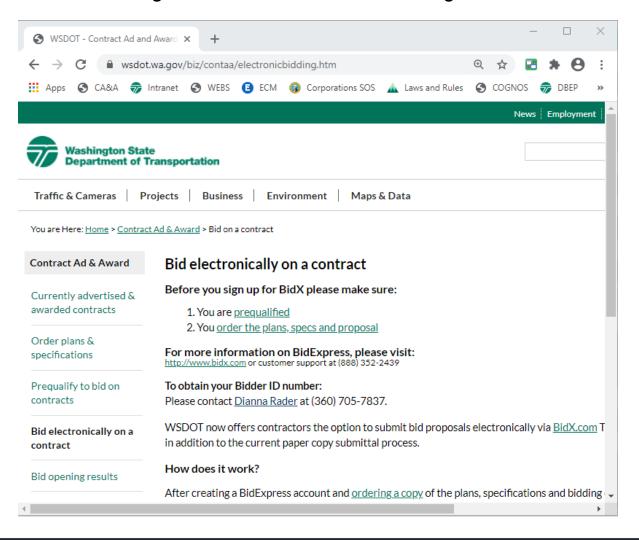
Qualifying for the Small Works Roster does not require submittal of a financial statement.



- Limited to projects estimated at \$350,000 or less
- Only those on the roster receive notice
- A good way for smaller contractors to start doing business with WSDOT

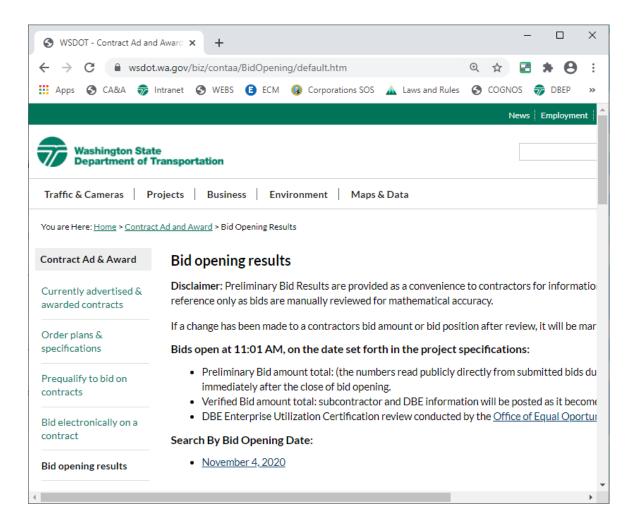
Electronic Bidding

https://www.wsdot.wa.gov/biz/contaa/electronicbidding.htm



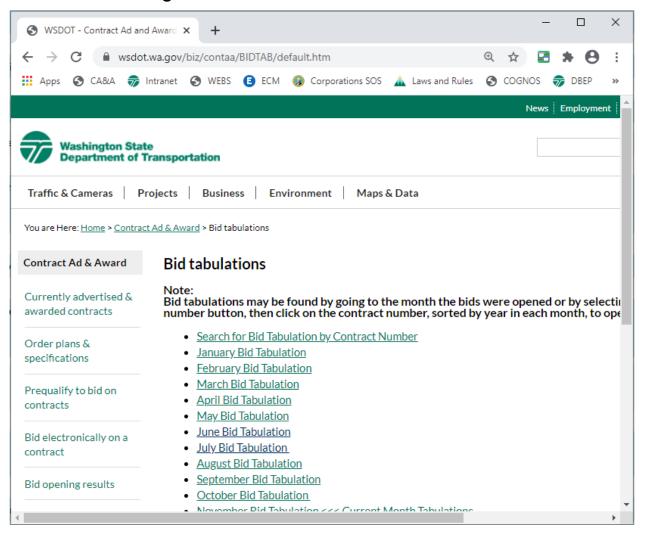
Bid Results

https://www.wsdot.wa.gov/biz/contaa/BidOpening/default.htm



Bid Tabulations

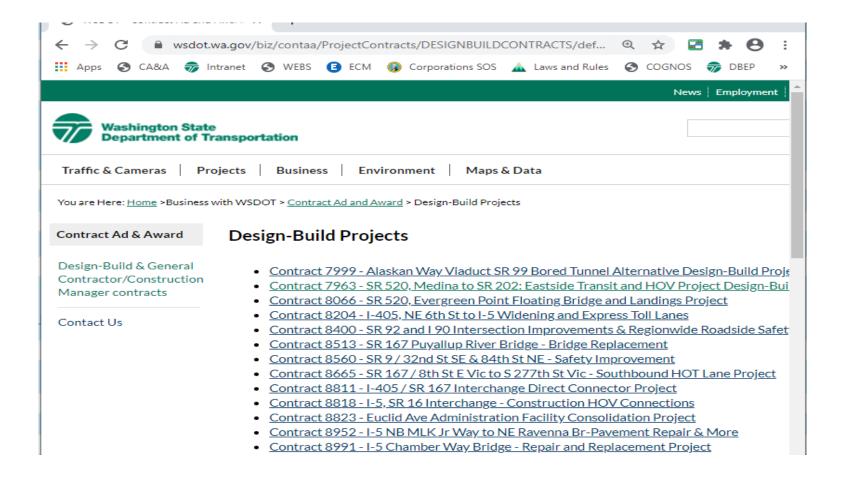
https://www.wsdot.wa.gov/biz/contaa/BIDTAB/default.htm





Design-Build Contracts

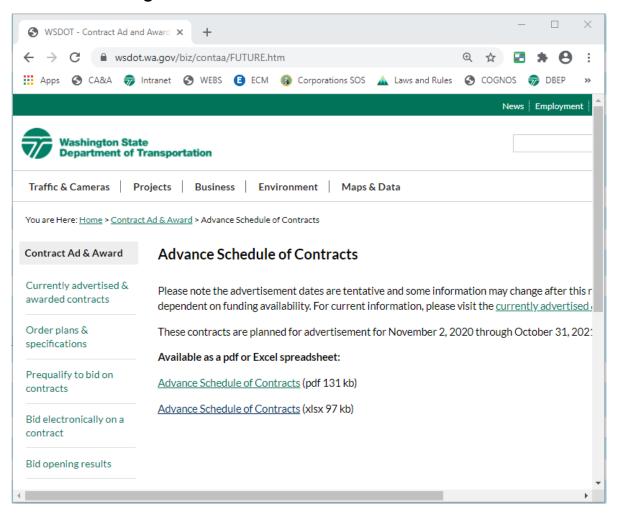
https://www.wsdot.wa.gov/biz/contaa/ProjectContracts/DESIGNBUILDCONTR ACTS/default.htm





Upcoming Contracts

https://www.wsdot.wa.gov/biz/contaa/FUTURE.htm



Services Available



OFFICE OF EQUAL OPPORTUNITY

DISADVANTAGED BUSINESS ENTERPRISE SUPPORT SERVICES AND BUSINESS DEVELOPMENT PROGRAM



WHAT IS THE VALUE?	All services provided by the Office of Equal Opportunity (OEO) are at no-cost to Disadvantaged Business Enterprises wishing to work on WSDOT and Local Agency highway-related projects.
HOW ARE THEY DELIVERED?	 One-on-one time with the Office of Equal Opportunity's Business Development Advisors and partner agencies. WSDOT's business consultants specializing in areas including: accounting, marketing, bonding, etc. With your input more services can be added, just ask OEO.
WHO CAN GET THEM?	Support Services are available to DBEs certified in the highway construction industry to include construction companies, consultants, regular dealers, and manufacturers.
HOW TO GET THEM?	 A firm must be certified as a DBE through the Office of Minority & Women's Business Enterprises.

THE DBE SUPPORT SERVICES PROGRAM OFFERS ASSISTANCE IN THE FOLLOWING AREAS

ACCOUNTING PRACTICES: Bookkeeping, understanding Indirect Cost Rate, Federal Acquisition Rules, pricing, audit preparation, tax advice, reporting, best-practices, Safe Harbor, certified payroll	BID PREPARATION: Understanding the submittals process; how to prepare a proper response, submit a bid, and scope letter	BILLING AND INVOICING: Schedule of values, liens, insurance, intent to pay prevailing wages, sales tax, payment terms, billing for materials on hand, deposits
BONDING ASSISTANCE: Understanding requirements	BUSINESS PLAN: Business plan creation and development	CHANGE ORDER ASSISTANCE: Understanding, getting a second look
INFORMATION TECHNOLOGY SUPPORT: Technical support to assist with IT utilization	MANAGING OPERATIONS: Dealing with the day-to-day	MARKETING: Networking and marketing assistance for contractors and professional service providers
PROMPT PAY ADVICE: Filing statement of intent, record of materials, certified payrolls	SALES ADVICE: In person and over the phone	SCHEDULING: Understanding requirements from higher-tier contractors
WORKFLOW MANAGEMENT: Understanding logistics of people- power and materials movement		

Capacity Building Mentorship Program



HOME

APPLY •

ABOUT

NEWSLETTER

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CONTACT

Capacity Building Mentorship Program

The program's mission is to support and build capacity for underrepresented firms in obtaining contracts aligned with their availability on transportation projects.



www.capacitymentorship.com

Diversity Roadmap



APRIL 2022

Policy Manager

360-705-7084

BayneJ@wsdot.wa.gov

WSDOT Office of Equal Oportunity

State Funded Contracts - Diversity Roadmap

shall, on the grounds of race, color, national origin or sex, as provided by Title VI of the Civil Rights Act of 1964, be excluded from

participation in, be denied the benefits of, or be otherwise discriminated against under any of its programs and activities. Any

person who believes his/her Title VI protection has been violated, may file a complaint with WSDOTs Office of Equal Opportunity

(OEO). For additional information regarding Title VI complaint procedures and/or information regarding our non-discrimination.

obligations, please contact OEO's Title VI Coordinator at (360) 705-7090.

SFY 2020 Spent on State Funded Contracts Progress is currently defined as: 2017 SFY20 vs SFY21 SFY 2021 **Current Voluntary Measures:** New WSDOT subcontracts and State Goals subcontractors Goals and Contract Language 13.6% 13.5% New private sector contracts 14.00% Inclusion Plans Increased bonding 12.00% Community Engagement Increased gross receipts 10.00% Technical Assistance 8.00% Increased bidding Capacity Building Mentorship Program 6.00% Decreased disparity 5% 4.00% 2.0% 2.00% 0.00% MBEs Stay with YES Are we seeing progress toward the Governor's Goals? SPRING 2021 progress toward NO Race and Gender Neutral Measures: the Governor's 2023 · Mandatory Small and Overhead Race and Gender Veteran Business Reimbursement Conscious Measures: New Race YES Enterprise Program New Race & Good Faith Efforts & Gender Mandatory Minority. Gender Neutral Conscious Condition of Award Goals Sanctions Veteran and Women's Measures Measures Inclusion Plans **Business Enterprise** Program current Americans with Disabilities Act (ADA) Information: This material can be made available in an alternate format by emailing the Office of Equal Opportunity at visidotada@wisdot.wa.gov or by calling toll free, 855-362-4ADA(4232), Persons who are deaf or hard MORE INFORMATION of hearing may make a request by calling the Washington State Relay at 711. Jackie Bayne Title VI Notice to Public: It is the Washington State Department of Transportation's (WSDOT) policy to assure that no person

22-04-0096

₩SDOT

Diversity Roadmap

Office of Equal Opportunity DBE Team



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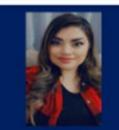
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QUESTIONS?









August 2, 2022

Thank You





